

T&F

ALL STATES PTY LTD

ABN 13 505 705 763



FLOOD & WEATHER UPDATE



1st February 2011

Dear Customers,

This is a brief update on the impact of the various weather related incidents and their effects on the supply of Fruit and Vegetables as of February 1, 2011.

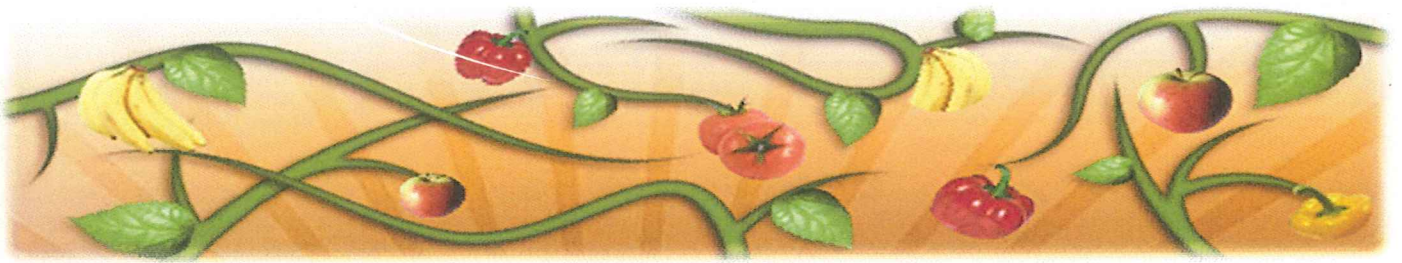
VICTORIA

The majority of non exotic/tropical products are currently being sourced from the Victorian growing regions. Although the present weather system is fairly stable presently (a relief), we are continuing to feel the impact of the very wet weather conditions back in October through December, along with heat and humidity following the recent floods in January. This period relates to the time where growers are planting and growing the crops that are presently harvested. The wet weather at planting (which causes planting gaps as growers can't physically get out and plant crops) is now creating shortages in supply. We expect a number of crops to be impacted by fluctuating and volatile prices through February. These include Lettuces (Iceberg and Cos), Beans, Broccoli, Cauliflower, Tomatoes, Pumpkins and Green Capsicums. These lines presently are expensive/very expensive and are likely to remain this way for February.



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STOP FLOOD & WEATHER UPDATE STOP

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NORTHERN QLD

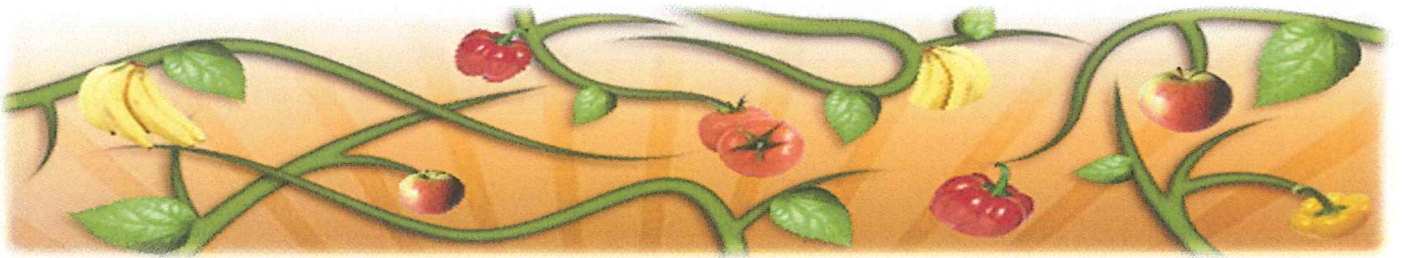
Presently, we are experiencing little by way of issues with produce from North Queensland. However the big risk for this area is a cyclone. Cyclone Yasi is presently bearing down on the Queensland Coast and this event is the sort that can have catastrophic effects on major tropical lines such as Bananas, Pineapples and other tropical fruits. We will continue to monitor this situation.

Presently the winter vegetable season from North Queensland which centres around the Bowen region is presently preparing ground and getting ready for planting. Wet monsoonal weather and any affects from cyclonic weather that occurs from this point in time onwards will likely delay this process which pushes the start time of their season out. If produce from further South (Bundaberg or the Lockyer Valley) are finished before a late starting season from the North can start due to these potential weather affects, prices will become affected due to volatility in the supply chain.



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LOCKYER VALLEY

The impact from this critical area will not be felt until the beginning of April & beyond. Growers are rebuilding and repairing infrastructure to enable them to continue in their preparation for the coming season. There is no doubt we will feel some side affects to the flooding in this coming season although it is too early to know exactly what. Growers are a very resilient and resourceful group, and provided the weather patterns stabilise a little hopefully some progress can be made in the coming weeks to assist in establishing crops for the season to come.

In saying that, it will take many months to restore some areas where roads, bridges, rail lines have been damaged. Furthermore where fields have been badly eroded, these areas will unlikely see any crops for this coming season due to the extensive repairs that will be required prior to planting it to any crop.

Crops that could be affected by the damage in the Lockyer Valley for the Autumn/ Winter are Beans, Corn, Capsicum, Broccoli, Cauliflower, Carrots, Onions, Lettuce (Iceberg and Cos).

We will continue to keep you informed as more reliable and relevant information comes to hand.



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